

Transition on Your Farm



Whether you're just starting to think about the future of your farm, or well on your way, and whether you are considering family successors or options outside of the family, the tips below will help you assess your situation, create and implement your transition plan, connect with advisors and track your progress in navigating towards successful farm transition.

Farm Transition Tips

1. Hold a formal meeting to identify and harmonize the vision and goals of key stakeholders in writing. Continue to hold regular formal farm team meetings.
2. Start the conversation about farm transition early, at least 10 years before the transfer is set to take place, to allow sufficient time to transition.
3. Prepare a formal written farm transition plan with a clear vision and business goals.
4. Establish a clear and mutually-agreed on transition timeline between the current owners and successors. Establish a timeline for the gradual transfer of managerial responsibilities, ownership and assets to the farm successor(s).
5. Involve family members and other key players in the development of the transition plan.
6. Hire a coach or transition planning facilitator to help keep your transition planning on track. Review transition plans with farm business experts (e.g. accountants, lawyers, financial planners, family relationship experts).
7. Assess and confirm the financial viability of the transition plan.
8. Identify a successor or successors for the farm with the capacity to take over the business. You may find your best choices come from outside of the family.
9. Implement a personal development plan for the successor(s) (e.g. experience, skills development, etc.) in order to prepare them for the transition.
10. Involve the successor(s) in the development and implementation of the farm transition plan.
11. Identify and implement conflict resolution solutions (e.g. education, training, coaching, mediation).

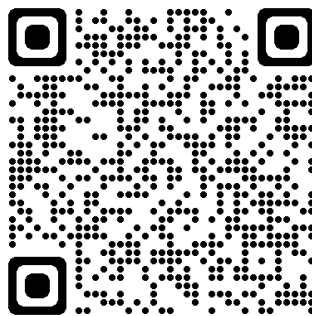
12. Communicate the farm transition plan to family members, employees, and other key stakeholders (expectations, timelines, action plan, etc.) as it evolves.
13. Determine asset transfer for each generation and stakeholder taking into account fairness (e.g. wills, shares, inventory, land, money, insurance, retirement funds).

Transition Planning

Whether you're starting, growing or passing along your business, you need a solid business plan. The earlier you start to focus on your goals, the better your chances of reaching them. Explore these topics and resources you can use to make sound decisions:

- Transition Planning Guide
- A Guide to Farmland Ownership in Manitoba
- A Guide to Farm Estate Planning in Manitoba
- Sole Proprietorship in Manitoba
- Farm Partnerships in Manitoba
- Farm Corporations in Manitoba
- Family Trusts in Manitoba
- Farm Business Arrangements in Manitoba
- Human Resource Management for Farm Business in Manitoba
- Alternative Minimum Tax
- Capital Gains and Losses

These resources are available using the QR code:



Contact us

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